Digital Government: Embracing the Future

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Digital Government



Digital business

The creation of new business designs by blurring the boundaries between the digital and physical worlds due to the convergence of people, business and things.

Digital government

Digital business that leverages digital data to optimize and transform government services.



Digital Government: Data is Key

By 2018, more than 30% of local government agencies will depend on data supplied by the InterNet of Things (IoT), to support at least 50% of their mission-critical programs.



2015 CEO Survey – Digital Economy is Here

41% in 2019





Digitally attributable revenue will double over five years



34% are changing business models now or in the next two to three years

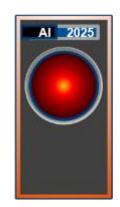


10% mentioned the word "security" in their top five business priorities



19% believe the Internet of Things will be a top investment in the next five years





50% agree that artificial intelligence will replace millions of knowledge jobs in the next 10 to 15 years

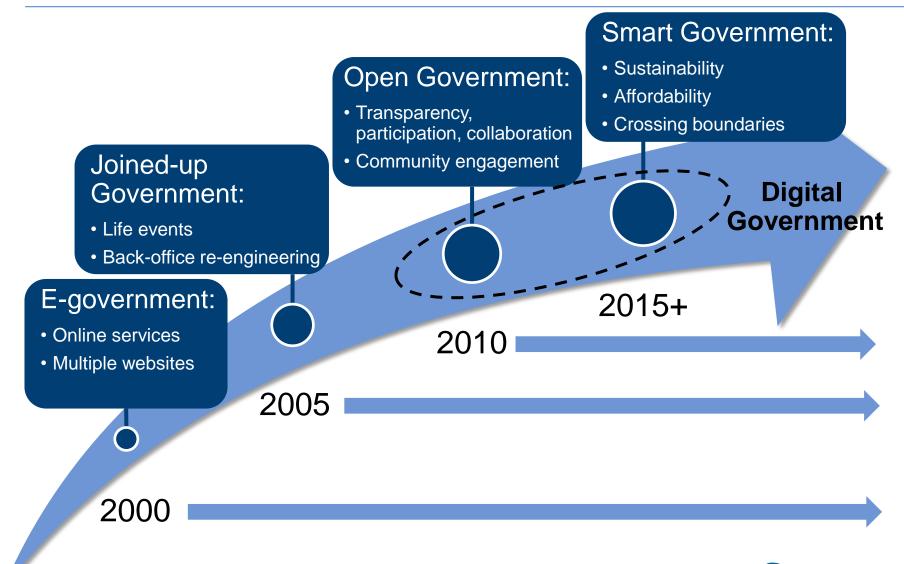
Source: Gartner (April 2015)

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The Digital World is Evolving. Are You?



Four Phases of Technology in Government: Smart and Digital



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Delivering Digital Government requires a broader vision and knowing where you are

We Are Entering a Third Era of IT

We are here



Focus

Capabilities

Engagement

Outputs & Outcomes

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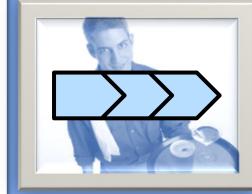
Technology

Programming, system management

Isolated, disengaged internally and externally

Sporadic automation and innovation, frequent issues





Processes

IT management, service management

Treat colleagues as customers, unengaged with external customers

Services & solutions, efficiency & effectiveness

Digitalization



Business Models

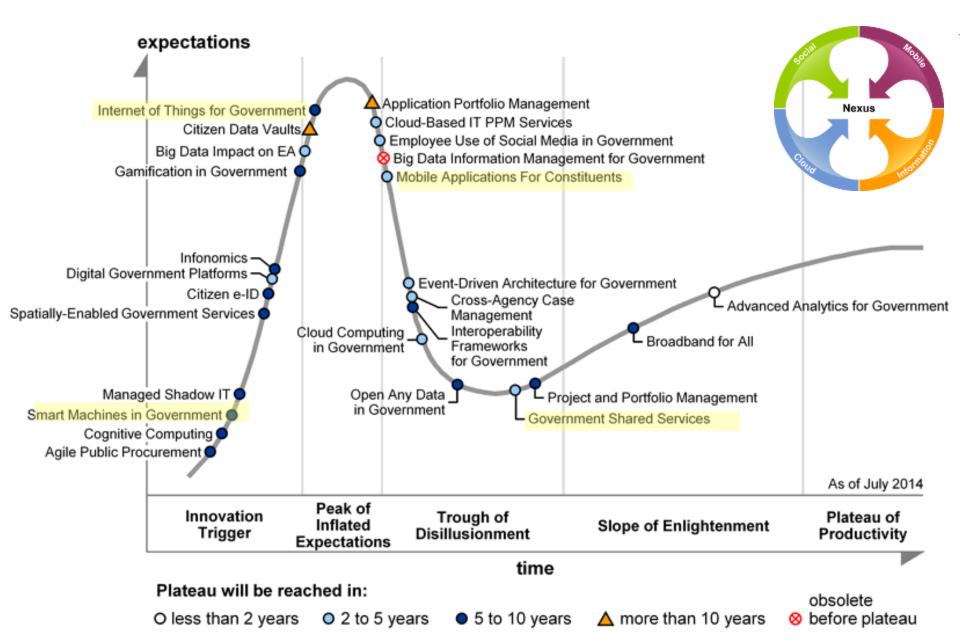
Digital leadership

Treat colleagues as partners engage external customers

Digital business innovation, new types of value

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Digital government Hype cycle

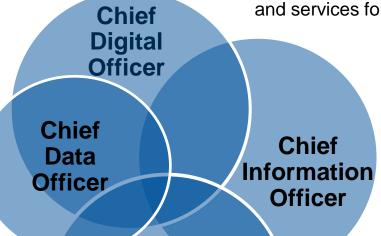


Change: Overlapping Technology Roles in Government

2015

Chief Digital Officer:

- Community oriented
- Citizen engagement focus
- Increases the value of government information and services for the public and industry



Chief Information Officer:

- Business oriented
- Employee engagement and innovation focus
- Increases the value of government information across the enterprise

Chief Data Officer:

- Data oriented
- Open government focus
- Increases the value of government data for the public and industry

Chief Technology Officer

Chief Technology Officer:

- Technology and sourcing oriented
- Customer support and vendor engagement focus
- Delivers the best value for IT services to government agencies

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Government

Prepare for the Future

"My business and its IT organization are being engulfed by a torrent of digital opportunities. We cannot respond in a timely fashion, and this threatens the success of the business and the credibility of the IT organization."





"The IT organization has the right skills and capabilities in place to meet upcoming challenges."



The Journey to Digital Business

	Pre Web	Pre Nexus			Post Nexus Digital Govt.	
	Analog	Web	E-Business	D-Marketing	D-Business	Autonomous?
Focus	Build relationships that drive business or lower cost	Extend relationships into new markets/ geographies	Transform sales channel into a global medium to drive efficiencies	Exploit Nexus to drive greater efficiency	Extend potential customers from people to things To develop new service delivery models	Smart, semi- autonomous things become the primary 'customer'
Outcomes	Optimize relationships	Extend relationships	Optimize channels.	Optimize interactions	Build new business models	Maximize retention of and relationships with things
Entities	People	People Business	People Business	People Business	People Business Things	People Business Things
Disruptions	Emerging technologies	Internet and digital technologies	Automation of business operations	Deeper customer relationships, analytics	Creation of new value and new nonhuman customers	Smart machines and things as customers
Technologies	CRM	CRM Web	EDI Mobile	BI Big Data Social	Sensors 3D printing Smart machines Big data	Robotics Smarter machines Automation
	▲ Change of Degree	▲ Change of Kind	I			



What Outcomes Can We Expect From Digital Government?



- Better service to citizens
- Increased civic participation in government decision making
- Better collaboration with organizations
- Efficiencies and cost savings



eGov and Digital-Gov: The Differences

E-Government Service Centric

Give staff more tools

Optimize internal processes

All services included equally

Challenged to integrate front and back-office

Digital Government Data Centric

Give citizens the tools

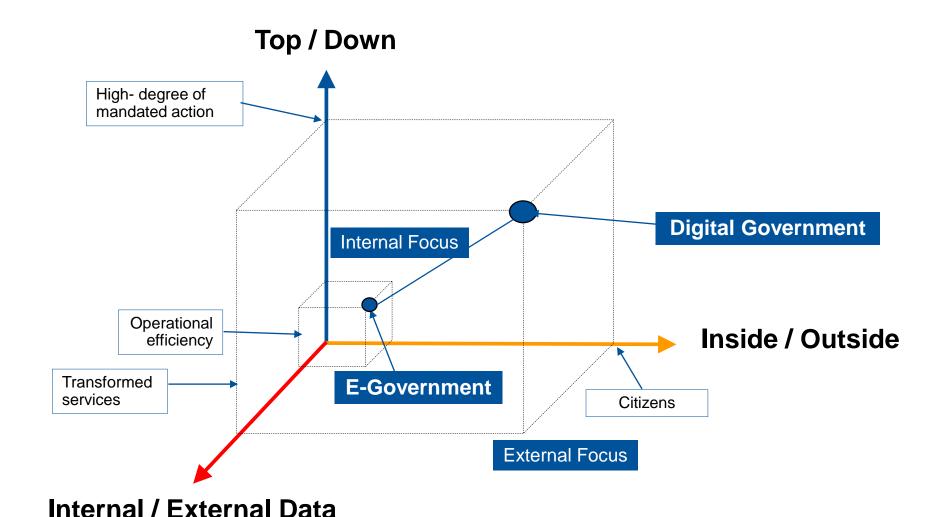
Redesign customer centric processes

High-value add services first

Change management and governance challenges



Digital Government Components

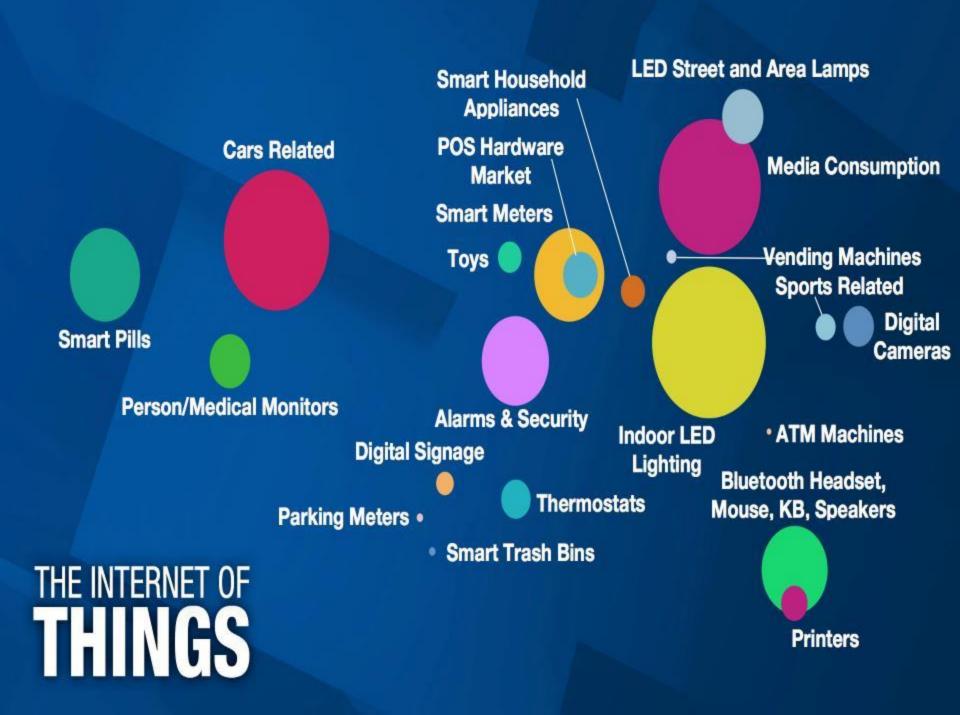


2009
Personal Devices
1.6 Billion

2009 Internet of Things .9 Billion

2020
Personal Devices
7.3 Billion

2020
Internet of Things
30 Billion



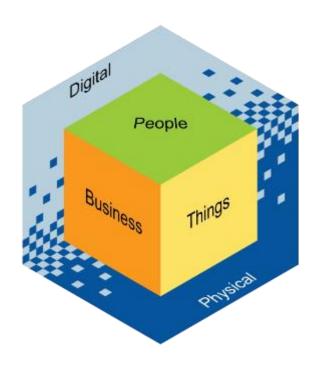
Digital Government must integrate different organizational components

Digital Government and Civic Moments

- Traditional Government Service Delivery is being disrupted & transformed
- Digitizing process allows other agencies and non-Government entities to participate easily and transparently
- Real Value comes by combining mobile, information, cloud and social technologies



The Nexus of Forces



Digital Government

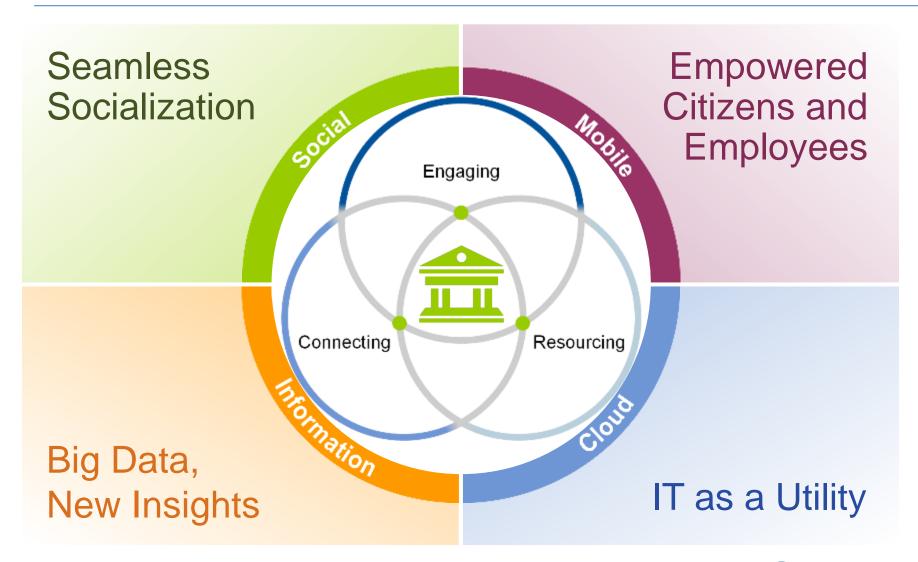
Government designed and operated to take advantage of **digital data** in optimizing, transforming, and creating government services.

Civic Moments

An event that triggers the exchange of data and coordinated actions across a network of people, businesses and things to achieve a singular objective.



New Service Models in Government Are Possible: How Will You Create Them?





Engaging the Citizens and the Workforce

Mobility isn't about devices or networks. It's about services and innovation ...



... and changing the concept of "workplace."

Bring Your Own

DEVICE



DATA

Social Ratings Photos Rankings

Reputations Videos

APPS







FRIENDS

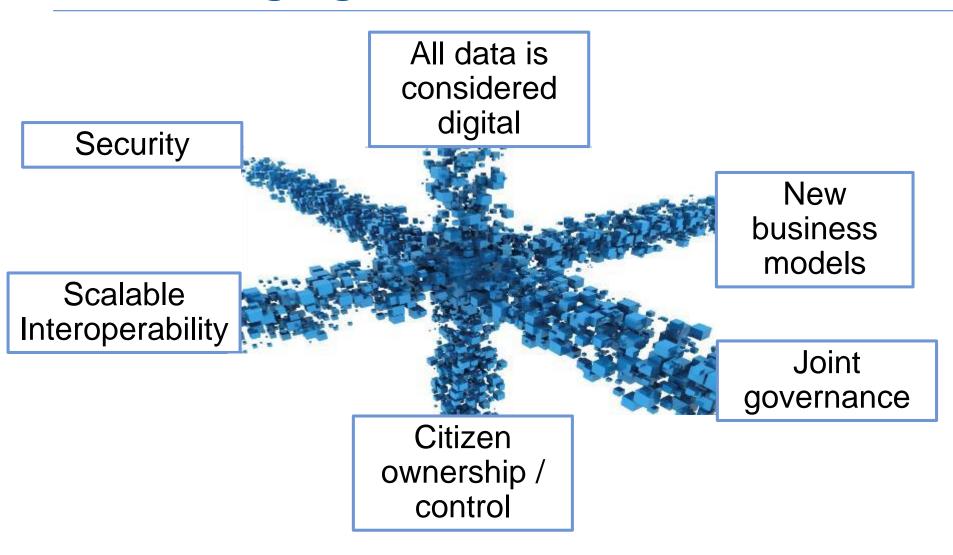








Connecting Agencies



What Should You Do to be Ready

Minimum:

- Assess the priorities are for your organization.
- Develop the correct governance arrangements for your organization.

Better:

- Ensure that the business process functions are renovated and integrated early
- Develop digital leadership skills and relationships.
- Engage executive leadership and broaden their understanding.
- Use the same data and processes across all channels and optimize for devices. Gartner encourages "Mobile First" and "Cloud First"

Best:

- Create a common data management strategy
- Provide advice enabling and encouraging safe, effective, efficient, connected sharing irrespective of organizational boundaries.
- Monitor the impact of open data initiatives and ensure value is created.

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Considerations for Digital Government

- 1. Assess your Organization's Priorities
- Ensure that the Core Back Office Functions are Renovated and Integrated Early
- 3. Develop Digital Leadership, Skills, and Relationships
- 4. Engage Executives and Broaden their Understanding
- Use the same data and processes across all channels and optimize for devices
- 6. Create a common data management strategy
- 7. Provide advice enabling and encouraging safe, effective, efficient, connected sharing irrespective of boundaries.
- 8. Monitor the impact of open data initiatives and ensure value is created



Recommended Gartner Research

- → Hype Cycle for Digital Government, 2014
 Neville Cannon and Rick Howard (G00263793)
- → <u>Digital Government Is a Journey Toward Digital Business</u>
 Andrea Di Maio, Jerry Mechling, Rick Howard (G00262811)
- → 2015 CIO Agenda: A Government Perspective
 Rick Howard, Jim Hocker, Poh-Ling Lee (G00272499)
- → Hype Cycle for Application Development, 2014 Government
 Thomas E. Murphy, Nathan Wilson, Maritess Sobejana (G00264031)
- → Tutorial: Successful Approaches to Citizen Electronic Identification Initiatives in Government

 Jeff Vining (G00258935)
- → <u>Hybrid IT: Delivering IT as a Provider and a Trusted Broker</u> Thomas J. Bittman, Ed Anderson, Drue Reeves (G00245906)



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